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 [@ThatConsultant](https://twitter.com/ThatConsultant)

Michael R. Romaniello

Sr. SAP Application Consultant

education / training

University of Georgia

Terry College of Business

BBA, Management Information Systems

Athens, GA ~ 1997 – 2001

Accenture Core Manager School

Project Estimation & Management

St. Charles, IL

Accenture Core Consultant School

Client Engagement & Team Management

St. Charles, IL

proficiencies

SAP

Pricing	●●●●●
Order Mgmt.	●●●●●
Logistics	●●●●●
Data Migration	●●●●○
Procurement	●●●○●
Plant Maint.	●●○●●
Prod. Planning	●●○●●
ABAP	●○●●●

General

Training	●●●●●
Presentation	●●●●●

Industry

Pharmaceutical	●●●○●
Distribution	●●●○●
Chemicals	●●●○●

employment

itelligence North America

2013 – now

Sr. SAP Application Consultant

- Lead in the design and implementation of complex customer enhancements.
- Plan and manage small projects involving on- and off-shore resources.
- Lead in data migration and standardization projects for SD and PP objects.
- Provide detailed analysis and resolution for complex system issues.

2010 – 2013

Software AG

Sr. SAP Application Consultant, Pre-Sales Consultant

- Client Account Lead for our largest Managed Services account.
- Plan and conduct detailed discovery sessions and SAP demonstrations.
- Support Pre-Sales through detailed responses to RFP's.

2006 – 2009

Accenture

Consultant / Manager

- Provide work planning and estimating
- Test Lead for 'Enabling Processes', a critical OTC project work stream.
- Senior-level OTC consultant on an upgrade for an FDA-validated system.
- Provide Gap Analysis and Fit Assessment for distribution and returns processes.

2003 – 2006

Siemens Energy & Automation

Business Analyst

- Lead in the Gap/Fit Analysis for Returns and Refurbishment processes.
- Implement standardized processes across 7 North American locations.
- Document and implement custom RICEF enhancements to meet business requirements.

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